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Special Academic License (SAL)

Purpose

The objective of the SAL program is to provide the basis for formal, organized teaching and training in the application of modern geospatial analysis to the benefit of everyone involved: the participant, the institution, the nation, and MicroImages.

License Options

There are two products available under the SAL program: TNTmips and TNTview. The TNTmips SAL can either be purchased or leased. The TNTview SAL is only available for purchase.

SAL Purchase

With the purchase option, the license is perpetual and thus never expires. After the first year, maintenance is optional.

SAL Lease

Under the lease option, the license will expire and be automatically deactivated at the end of the lease period unless the lease is renewed. The initial cost to lease is significantly less than if purchased, however the long-term cost will be higher. This option is intended for institutions where the funds for purchase are not available.

License Management

A MicroImages' SAL license operates just like the floating license of most other commercial software products and the equivalent commercial TNT products. All units (seats) are controlled with a single hardware key physically attached to a computer on the local network acting as a license manager. Its use as a license manager will not interfere with normal use, but it must be accessible to the network 24 hours a day. Any other suitable remote computer on the network that can freely access the license manager computer can check out and use one (1) of the seats available (if any). The remote computer obtains a virtual key to temporarily authorize it to use a TNT product, just as if the physical hardware key was directly attached to the computer. The total number of virtual keys available depends on the number of seats purchased and already checked out for use.

All MicroImages' prices are subject to change without notice.

TNTmips SAL Price Schedule (all prices in US\$)

Total Seats	Discount %	Permanent License			Annual Maintenance			Lease (per year)		
		Retail Total	Academic Seat	Academic Total	Retail Total	Academic Seat	Academic Total	Retail Total	Academic Seat	Academic Total
3	66.7	18,000	2,000	6,000	3,600	400	1,200	7,200	800	2,400
4	68.3	24,000	1,900	7,600	4,800	380	1,520	9,600	760	3,040
5	70.0	30,000	1,800	9,000	6,000	360	1,800	12,000	720	3,600
6	71.7	36,000	1,700	10,200	7,200	340	2,040	14,400	680	4,080
7	73.3	42,000	1,600	11,200	8,400	320	2,240	16,800	640	4,480
8	75.0	48,000	1,500	12,000	9,600	300	2,400	19,200	600	4,800
9	76.7	54,000	1,400	12,600	10,800	280	2,520	21,600	560	5,040
10	78.3	60,000	1,300	13,000	12,000	260	2,600	24,000	520	5,200
15	83.3	90,000	1,000	15,000	18,000	200	3,000	36,000	400	6,000
20	85.0	120,000	900	18,000	24,000	180	3,600	48,000	360	7,200
25	86.7	150,000	800	20,000	30,000	160	4,000	60,000	320	8,000
30	87.5	180,000	750	22,500	36,000	150	4,500	72,000	300	9,000
50	90.0	300,000	600	30,000	60,000	120	6,000	120,000	240	12,000

Notes

- 1) Annual maintenance required for the first year; optional thereafter.
- 2) The number of users who can check out a license at the same time (concurrent users) depends on the number of licenses (seats) your key has.
- 3) Base cost of the original SAL license for the number of seats shown. This price includes TNTmips, TNTedit, TNTview, and the use of the TNTsdk. This price does not include the required first year of maintenance.
- 4) This is the total cost for the annual maintenance for all seats authorized by the SAL. It provides all new upgrades to, and new releases of, the TNT products issued during that 12 month period. Charges for additional annual maintenance are cumulative because the new features added to the TNT products are also cumulative. You can continue to use the SAL as long as you like without paying any annual maintenance charge. But, you can not at a later date skip paying for all missed months of annual maintenance to obtain the newest current releases of the TNT products.

Adding Seats Later

Additional seats can be added at a later date at a price that is 10% greater than the cost paid for each seat currently authorized for the existing SAL. Annual maintenance for the expanded SAL license will not incur a surcharge, but will be pro-rated based on the time remaining for the existing license.

The SAL must be upgraded to the current software release, if not already, prior to adding additional seats.

Upgrading after maintenance has expired

The cost of upgrading a TNTmips SAL from earlier versions can be calculated by applying the annual maintenance discount percentage above to the upgrade pricing posted on MicrolImages' website. Contact MicrolImages for a current price quote.

Instructor Desk Copy (IDC)

Purpose

The successful use of the TNT products in the classroom depends greatly on the understanding of its operation and application by the teacher, instructor, or professor using it in their classroom or laboratory. It has long been recognized in the textbook industry that this knowledge is often best acquired by this professional off-campus and after hours.

As the number of SAL seats authorized by an SAL increases, there is also an increasing need to occasionally go “off net” and off campus with TNTmips. These circumstances occur when delivering a professional paper, demonstrating to a sponsor, and similar temporary traveling situations. As your organization’s commitment to, and use of, TNTmips expands, as manifested by the number of seats authorized by the SAL, this need increases. As a result the cost of the instructor copy decreases as the number of seats authorized by a single SAL increases.

General Terms

- Only 1 instructor’s unit is available for use in conjunction with each SAL.
- The IDC must be maintained on the same annual maintenance schedule as the SAL.
- The licensing and use of this unit is restricted to that academic department’s teaching and professional activities and can not be resold.

Instructor Desk Copy Price Schedule (all prices in US\$)

Seats	3-5	6-9	10-14	15-24	25+
IDC Purchase	3,000	2,000	1,000	500	0
maintenance	500	400	350	250	200
IDC Lease	1,000	800	700	500	400

TNTview SAL Price Schedule

Seats	Base Purchase Price				Annual Maintenance ¹			
	Retail Total	SAL To- tal	SAL per seat	Discount %	Retail Total	SAL Total	SAL per seat	Discount %
10	6,000	2,000	200	67	1,200	500	50	58
15	9,000	2,700	180	70	1,800	750	50	58
20	12,000	3,200	160	73	2,400	1,000	50	58
25	15,000	3,600	144	76	3,000	1,250	50	58
30	18,000	4,000	133	78	3,600	1,500	50	58
50	30,000	5,000	100	80	6,000	2,000	40	66

1) Annual maintenance is required for the first year of the SAL; optional thereafter.

Adding Seats Later

Seats can be added to an existing TNTview SAL for \$200 per seat and \$50 for annual maintenance. The SAL must be upgraded to the current software release, if not already, prior to adding additional seats.

Prior Purchases

No TNT products will be accepted for trade-in for SAL purchase or SAL lease.
No previous academic purchases or discounts at any other prices can be applied as credit towards the purchase or lease of an SAL.

SAL Purchase / Lease Terms and Requirements

Terms

The conditions under which a university, college, department's academic program or an organization's training program can qualify for the purchase and use of an SAL are outlined below.

Eligibility

The Special Academic License (SAL) is available to those academic institutions that can demonstrate the SAL will be primarily used for academic purposes. The purpose of the SAL is to provide the opportunity for students pursuing regular academic degrees at your institution to routinely use the TNT products to learn and practice geospatial analysis. To qualify for a SAL you must demonstrate that routine educational activities will be the primary use of the units you will purchase. You must also demonstrate that you have appropriate lecture and/or laboratory facilities available to provide your students with access to the SAL units.

The application to purchase / lease an SAL involves providing the following documentation directly to MicroImages in English or in your native language through a MicroImages Authorized Reseller.

Requirements

Step 1. Establish that you are a qualified, nationally authorized degree granting institution. You can document this by providing a link to the institution or department website.

Step 2. Describe each course that will make direct use of the SAL units and how they will be integrated into the presentation of that course.

Each of your institution's academic courses should already have a written description with its title, objectives, requirements, and a brief outline of its content that you would normally provide to your students. Provide an official copy of this material for each course making up your institution's offerings in geospatial analysis. Append a short explanation of how the TNT products will be used for the lecture and/or the laboratory portion of the course. The use of the geospatial products of other vendors in the same course is acceptable, but please also list any of these other kinds of application software used in the course.

Step 3. Describe the computers provided by the institution for regular student use of the SAL units in the lecture, laboratory, and/or assigned projects of the courses documented in Step 2. List only those computer facilities used for the course that are part of a local or larger, campus-wide network that will access the floating units provided by the SAL. Please include a digital photo(s) of the computer-equipped classroom where the students will use the TNT products.

If your institution's catalog and course descriptions are in English, submit your application (Steps 1, 2, and 3) to MicroImages. If your institution's catalog and course descriptions are not in English, you can complete your application (Steps 1, 2, and 3) in your native language and submit it to your MicroImages Authorized Reseller for review. If you do not have

access to a reseller who speaks your language, you can send your non-English application materials directly to MicroImages.

Licensee Defined

The term licensee is used herein to refer to the original academic institution that applies for and purchases the SAL.

A licensee who violates the terms of the SAL will not be permitted to add units or obtain upgrades for the SAL. However, these penalties are not likely as MicroImages and/or its reseller will carefully screen applicants. After the SAL is approved, its proper use depends primarily upon the integrity of the faculty and institution that sign this agreement. MicroImages also assumes that a responsible academic organization will wish to teach its students by example to honor professional agreements and uphold its reputation for integrity.

Permitted Extra-Curricular Uses

A floating SAL whose primary use is for academic courses can also be used for other normal, educationally-related activities of the institution. Units authorized by the SAL float may be used on any networked computers located within the physical facilities owned or leased by that institution, including dormitories and other university owned and managed housing.

The SAL can be used for non-profit, internal academic research projects conducted by that single institution's paid faculty, paid staff, and graduate and regular students currently enrolled and actively pursuing a formal degree.

Prohibited Uses

The use of the SAL is restricted to the licensee that originally applied for and purchased it. All uses of the units controlled by the SAL are restricted to officially enrolled students, paid faculty, and paid staff members of the licensee.

No unit of a floating SAL can be served up, used, or otherwise made available over the Internet. This is physically and deliberately blocked by the design of the TNT license manager and required software authorization key.

The temporary or permanent use of units controlled by a SAL cannot be rented, leased, loaned, granted, or gifted from the licensee to any individual, company, or other institution.

The SAL cannot be used to generate a profit or in any other manner that competes directly for production-oriented contract work with any private consultant or business.

The units authorized by the SAL cannot be transferred from, or sold by, the licensee without prior written approval from MicroImages.

I have read the above academic license and understand and agree to its terms.

Signature: _____ Date: _____

Printed Name: _____

on behalf of (print name of institution): _____

Title (print name of your position): _____