



18 January 2006

Special Opportunity: Expand Existing Special Academic Licenses

Introduction.

A separate MicroImages MEMO entitled Quantity Discounts–Special Academic License (SAL) (copy enclosed) announces new improved quantity discounts for new SAL licenses to version 2005:71 of the TNT products. Since you did not have this opportunity available for your earlier SAL purchase, MicroImages has decided that it is only fair to permit your existing SAL licenses to be expanded from their current levels using this new price schedule. Some SALs will even receive a free additional seat and/or a FREE TNTserver if they are currently licensed to use version 2005:71 of the TNT products. This special offer is available for orders placed before 1 July 2006. After that date, adding additional seats to your SAL license will be at the prices outlined in the enclosed memo.

Discounts are available until 1 July 2006.

Purpose.

It is possible that the use of the TNT products in your classroom or laboratory program has expanded and requires access to additional seats to professional licenses. It is also possible that other departments in your college or university have become interested in using these products and are willing to share the cost of expanding your SAL for broader institutional access. For example, a 25 seat floating license could easily serve the academic needs of an entire university. Furthermore, many universities now license and maintain the software products used campus-wide from a general university software budget rather than from individual department appropriations. You know best how your institution operates and if expanding your SAL services your organization's needs and if it can be cost shared.

Special Discounts.

The following are general examples of the cost of the most likely scenarios for expanding your existing SAL.

If you are interested in expanding your SAL, please request a firm quote from your Reseller or from MicroImages.

If you have an annual maintenance contract in effect, its remaining time will be credited. If your SAL maintenance has expired, the catch up maintenance will need to be purchased if you wish to take advantage of this special expansion discount offer.

for your 3 seat entry level SAL.

6 Seats.

Add 3 more seats for US\$5000.

Your annual maintenance will then be US\$2500 for all 6 units (US\$417 for each seat).

10 Seats.

Add 7 more seats to your SAL for US\$9500.

Your annual maintenance will then be US\$3500 for all 10 seats (US\$350 for each seat).

You will also be provided a **FREE** TNTserver license and it will be maintained **FREE** at the same version as your SAL.

for your 5 seat SAL.

6 Seats.

FREE! Microlimages will add the 6th seat free.

Your annual maintenance will be unchanged at US\$2500.

10 Seats.

Add 5 more seats for US\$3500.

Your annual maintenance will then be US\$3500 for all 10 seats (US\$350 for each seat).

You will also be provided a **FREE** TNTserver license and it will be maintained **FREE** at the same version as your SAL.

for your 10 seat SAL.

15 Seats.

Add 5 more seats for US\$3500wsw.

Your annual maintenance will then be US\$4000 for all 15 seats (US\$267 for each seat).

You will also be provided a **FREE** TNTserver license and it will be maintained **FREE** at the same version as your SAL.

25 Seats.

Add 15 more seats for US\$9000.

Your annual maintenance will then be US\$5000 for all 25 seats (US\$200 for each seat).

You will also be provided a **FREE** TNTserver license and it will be maintained **FREE** at the same version as your SAL.